

KEY BENEFITS

- Bridges the gap between Business Planning and Tactical Planning
- Improve customer service levels and reduce inventory costs by optimizing inventory across the network
- Eliminates redundant and obsolete inventory across the supply chain
- Faster Business Adoption to dynamic market environment
- Proactively identify risks and opportunities

KEY FEATURES

- Multidimensional S & OP across categories & geographies
- Multi time period view
- Helps reconcile differences between Annual Operating Plan and Capacity – Sales availability.
- Consensus and Collaborative planning
- Multiple scenario evaluation
- Automatic Alerts Generation & Reporting

VALUE PROPOSITION

BEST IN CLASS SOLUTION

- Ease of multiple scenario comparison and evaluation
- Highlights exceptional cases enabling faster adoption
- Comprehensive Reporting and Alert Management

LOWEST TOTAL COST OF OWNERSHIP

- Accelerated deployment through workflow based model
- Pre-built connectors to connect to ERP systems like SAP, Oracle etc.

FASTER ADOPTION & ROI

- Interactive UI and real-time KPI focused reporting tools
- Out-of-the-box decision support capabilities which enable optimal decision making

LIGHTHOUSE™ SCM SALES AND OPERATION PLANNING

Stellium's Lighthouse™ Sales and Operations Planning solution from its Lighthouse suite of products offers very flexible environment for balancing the supply – demand requirements of an organization. The Lighthouse's enterprise planning solution also includes package on Production Planning, Demand Planning and Supply Planning.

Some of the key functionalities of Lighthouse Sales and Operations Planning are listed here.

MULTI-DIMENSIONAL DRILL DOWN

Lighthouse™ Sales and Operations Planning Module enables multi-dimensional drill down. Sales and Operations Planning can be done at different levels of hierarchy, across product, region and time dimensions. Lighthouse™ also offers the ability to create parallel hierarchies in both product and region to allow for maximum flexibility to view various data measures within organizations.

Graphical display of data makes the User Interface very interactive and user friendly.

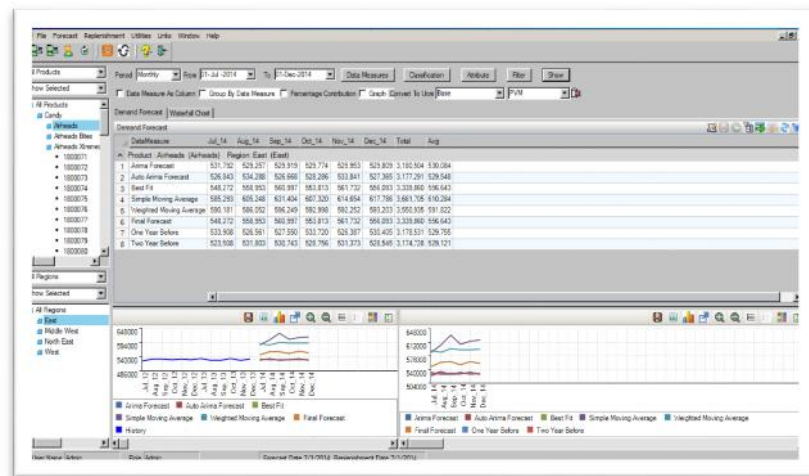


Figure1: Multilevel View of Forecast

COLLABORATIVE CONSENSUS PLANNING

Lighthouse™ Sales and Operations Planning facilitates user profile based viewing and editing of operating plans at different levels of product and region hierarchy thereby facilitating consensus planning. Different department managers can give ongoing input for a scenario at any given time and also the expected results for the buckets ahead. The S&OP meeting facilitates agreement between various planning functions to drive the company to work towards a single plan.

PRODUCT OFFERINGS

- **License** – Customer buys license upfront and System implementation done on premise
- **Subscription** – Solution in subscription mode. No upfront license cost
- **Planning-as-a-service** – Complete Planning process enablement service that includes planning process experts and systems together (typically secure cloud hosting)

TECHNICAL SPECIFICATIONS

- Operating System: Windows Server 2012, Windows 8,7
- Database: SQL Server 2008,2012, Oracle, DB2, MS SQL
- IIS 6.X Webserver
- .NET Version 4.0
- R Version 3.0

UNLIMITED DATA MEASURES

Lighthouse™ Sales and Operations Planning stores planning data in multiple data measures in the Demand Planning book, Supply Planning book and Manufacturing Planning book. Additional data measures can be added to the Sales and Operations Planning books according to industry specific requirements. Editable data measures with User Authorization can be defined and designated to enable the collaborative consensus planning.

MULTIPLE SCENARIO EVALUATION

Scenario planning is the ability to simulate and compare various business scenario options, and to orchestrate desired business outcomes. Lighthouse™ enables users to compare and evaluate the changes in a plan. It allows them to make an informed decision after comparing multiple scenarios. Ability to evaluate multiple scenario helps organizations prepare better for dynamic environment.

AUTOMATIC ALERTS GENERATIONS AND REPORTING

Lighthouse™ allows configuration of automatic alerts and reporting tools to highlight any exceptional cases. The alerts prompt the relevant users to take necessary action. Alerts and Reporting tools are pre-configured in the solution and other industry relevant alerts and reports can be easily made available.

ATTRIBUTE BASED PLANNING & CLASSIFICATION FUNCTIONS

Attributes associated with product or region dimensions (say, color of the product) can also be used for viewing the planning books.

Classification of items or items at locations on the basis of certain attributes like value or volume forms the basis of getting a clear understanding of historical trends. Classification is a medium to view planning data based on certain criteria.

Contact Us

For more information about Lighthouse™ Suite, visit www.stelliuminc.com or write to us at lighthousescm@stelliuminc.com.

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